Vehicle Sales Authority of British Columbia

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Hail & Flood Damaged Vehicles

What you need to know

Dealers may be challenged by the shortage of new vehicle inventory and are looking to other sources to secure vehicles. The Vehicle Sales Authority of BC (VSA) encourages motor dealers to be vigilant when purchasing new and used vehicles, particularly those impacted by weather related events, such as the floods and hailstorms in Alberta earlier this year.

It's important to remember that it is the dealer's responsibility to exercise due diligence when purchasing used vehicles. Due diligence <u>should</u> include:

- obtaining a vehicle history (CARFAX) report,
- · have a licensed technician perform a safety inspection of the vehicle
- asking the seller what they know about the vehicle's history or an attempt to obtain the service records of the vehicle

Consumers should be fully informed of everything you discover about the vehicle's history, including any damage that was repaired prior to the sale of the vehicle.

Knowing and disclosing the history of vehicles you sell will help ensure your customers have the information they need about the vehicle and lead to successful transactions for both the dealership and the consumer.

For more information please contact the VSA Industry Standards team at: industry.standards@mvsabc.com or 604-574-5050.

Additional Information



Flood Damaged Vehicle

- ICBC notes that a flood vehicle is "a vehicle that has been immersed in a liquid to the bottom of the dashboard or to a level affecting any of the major electrical system components, and/or a vehicle contaminated with toxic fluid that renders the vehicle unsafe due to toxic hazard," as defined by the Canadian Council of Motor Transport Administrators (CCMTA)
- These vehicles are non-repairable and can never be licensed again in Canada (if branded as a Flood Vehicle)
- <u>Click here</u> for more on the CCMTA Model for Flood Damaged Vehicles
- None of the components may be used as donor parts for repairing or rebuilding other vehicles, except where it can be determined the donor part was unaffected by the flooding occurrence

Note – Not all vehicles sustaining water damage are considered flood vehicles – only ICBC can apply this designation.



Hail Damaged Vehicle

- This type of damage may not necessarily be reported on the car history report
- The vehicle may have been repaired at a dent repair facility, which may not volunteer information to vehicle history report providers
- While some insurance companies volunteer information to these providers, it is uncommon for them to report auto hail report claims

Dealers can also check if a vehicle was reported as flood-damaged and non-repairable in Canada by using the <u>VIN</u> <u>Verify service</u> by the Insurance Bureau of Canada (IBC).

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