

Vehicle history reports must be used correctly

Dealers must provide registration, use and damage histories for the vehicles they sell. How that information is collected and shared, including the use of a vehicle history report, remains a business decision of the dealership. A comprehensive report can be an important part of the disclosure process.

Giving consumers an incorrect vehicle history or misrepresenting the scope of any report you choose to provide, may be a deceptive act. Dealers must stand behind the representations made about a vehicle, even if a vehicle history report is incorrect or incomplete. For this reason, it is a best practice to inspect all the vehicles you sell. Obtaining and sharing as much information as possible, such as maintenance and service records, is also recommended.

[CARFAX Canada](#) currently offers the most complete snapshot of the life of a Canadian vehicle. Depending on the vehicle and the report you select, it can contain:

- Collision and damage details
- Registration and branding, including a stolen vehicle check
- Import records
- Recall and service histories
- Canada-wide liens



Reports purchased from **Carfax.com** USA, will not include Canada-wide lien searches and ICBC claims data. They may not include all claims from private insurers.

[ICBC vehicle history reports](#) reflect only B.C. insured claim activity.

Jim Nicholson joins VSA Board

Jim brings over 40 years of business experience in customer care, operations, international sales and marketing, supply chain and human resources. He has held senior executive roles in the utilities, forestry and manufacturing sectors. Jim has served as Vice President, Downtown Vancouver Business Association, and chaired its Sustainability Committee. As a utility executive he served on the Canadian Electricity Association's Customer Council and Western Energy Institute's Customer Connections Board. He is the past Board Vice President for the North Shore Counseling Centre Society as well as a longstanding member of the Vancouver Board of Trade and the BC Human Resource Management Association. Although semi-retired, Jim continues to facilitate leadership development programs, provide executive coaching, and offer his customer transformation and process improvement expertise.



Jim was recently appointed by the government to the position held by Rebecca Darnell for nearly nine years. Those years included the purchase of a VSA office to stabilize expenses, the successful passage of substantive amendments to the Motor Dealer Act, including new authorities to reduce curbing, and the development of a Board Code of Conduct. Thank you Rebecca for your years of service to the VSA.

Thank you!



The VSA is an independent, non-profit agency that oversees the retail sales of personal-use motor vehicles in British Columbia. Please send your questions and comments to communications@mvsabc.com

