

## 2018 Motor Dealer Act Amendments

### Part 3 of 4

The following changes began with the *Motor Dealer Amendment Act* that was approved in May 2016. Some [portions of the Act](#) came into force immediately, but key features come into force this year. Important changes as of April 1 include:

#### eCommerce

The amendments clarify that a dealer will be doing business from its premises using electronic means, as long as the vehicles it advertises for sale are in its inventory.

#### Inventory Defined More Clearly As

- New vehicles in the possession of the dealer or those the manufacturer controls and the motor dealer has authority to sell
- Used vehicle owned by and in the possession of the dealer
- A consigned vehicle the dealer is authorized to sell under a consignment agreement made in accordance with the *Motor Dealer Consignment Sales Regulation*

#### Motor Dealer Act Exemptions Clarified

- Wholesale auctions must now meet several conditions to be exempt, such as ensuring only certain persons can bid
- Large horse trailers and toy haulers, which also provide accommodation for use during recreation or travel, are not exempt. Only utility trailers with a gross vehicle weight rating (GVWR) of 1400 kg or less will remain exempt. For consistency, this GVWR matches a weight class in the *Motor Vehicle Act*
- The only exemption for someone selling a vehicle “as an incident of their regular business” is for vehicles seized under the Repairers Lien Act or the Warehouse Lien Act

#### Salesperson Licensing Regulation – Added Fairness

The new Regulation clarifies what a salesperson must provide for a licence or a renewal. The right of an applicant to be heard before a decision is made and a requirement that the VSA provide written reasons for refusing or revoking a licence were added.

**Part 1** [Motor Dealer Act administrative penalties](#)

**Part 2** [Motor Dealer Customer Compensation Fund changes](#)

**Part 4** Wholesaler, Broker Agent and Broker Agent Representative licensing as of April 1

[Motor Dealer Act](#) as revised January 1, 2018



The VSA is an independent, non-profit agency that oversees the retail sales of personal-use motor vehicles in British Columbia. Please send your questions and comments to [communications@mvsabc.com](mailto:communications@mvsabc.com)

Vehicle Sales Authority

