## Flood Vehicles in British Columbia

Hurricane Harvey and Irma have unleashed record levels of rain. In the aftermath of this devastating personal and economic loss there will be one to two million flood-damaged motor vehicles.

In time, some of these damaged vehicles will make their way to Canada from those looking to profit from the disasters. They will be buying from insurance companies at salvage auctions and selling to unsuspecting dealers and consumers. These unscrupulous sellers often transfer the vehicle title through multiple states to hide the flood history before a final sale.

## Reasons to Avoid Buying or Selling a Flood Vehicle in Error

- Vehicles imported and registered in Canada automatically get a behind-thescenes check to identify the worst U.S. title. If a vehicle is determined to be flood damaged, it will get a non-repairable (or D) status. Salvage vehicles are not insurable in B.C.
- You are required to know and disclose the history of the vehicles you sell.
   They must be road safe. You will most likely be required to take the vehicle back if you sell a flood vehicle, even if it was unintentional.

## What is a Flood Damaged Vehicle?

A vehicle is classified as flood damaged if the water level reaches the bottom of the dashboard. Watch a video on spotting flood damage. Search databases for vehicles from flood areas – U.S. or Canadian vehicles.

The VSA will be reminding consumers that the best protection is to buy from a licensed dealer. Help us support that claim.

## ARA Adds Expertise to PowerSport Division

ARA President, Ken McCormack, recently welcomed Paul McGeachie to spearhead the *Motorcycle and PowerSport Division*. Paul has extensive PowerSport marketing and trade association expertise. He is the founder of the provincial advocacy association, <u>Motorcycles OK</u>, and is on the national Board of the Motorcyclists Confederation of Canada.

Just as the NCDA and the RVDA provide a collective business voice for the new vehicle and RV sectors, the ARA promotes long-term viability for the industry sectors such as the *Motorcycle and PowerSport Division*. As part of this effort, the ARA liaises with the VSA, ICBC, the Motorcycle and Moped Industry Council, as well as the provincial and federal governments, including the Ministry of Forest Lands and Resources.

PowerSport Division members have access to the cost-effective ARA benefits and insurance programs as well as the significant association resources dedicated to staff training, accreditation and professional development. You can reach Paul at 604-432-7987 or PaulMcGeachie@ara.bc.ca



**Vehicle Sales Authority** 







The VSA is an independent, non-profit agency that oversees the retail sales of personal-use motor vehicles in British Columbia.

Please send your questions and comments to <a href="mailto:communications@mvsabc.com">communications@mvsabc.com</a>

