



# Bulletin

Motor Vehicle Sales Authority of British Columbia



Issue #1 - 2012

17 January, 2012

## Balancing Dealer Fees Province-wide

### Dealer Fee Restructuring

*The VSA will soon be restructuring dealer fees to eliminate the surcharge for dealers operating in the Lower Mainland - Feedback Required*

Recently, a review of compliance statistics by the VSA showed that the \$500 Lower Mainland Assessment on dealers could no longer be justified as complaints and compliance issues are now similar across British Columbia. The Dealer Associations / VSA Working Committee met and proposed a re-alignment of dealer fees phased in over three years. The NCDA, the ARA, the RVDA and the VSA Boards have agreed to the re-alignment proposed by the Committee. The goal of the revision is an equitable, revenue-neutral fee structure.

Over the next three years, the VSA will phase out the Lower Mainland assessment in order to create a more balanced fee structure for dealers province-wide, with **no increase in VSA revenue from dealers**. As illustrated in the following table, at the end of the three-year implementation period, all dealers in the province will pay the same fee within their licence category. **The new fee structure is scheduled to go into effect on April 1, 2012.**

#### Revised Dealer Licence Fees

	Current	Lower Mainland Fee	Proposed Year 1 (2012-13)	Lower Mainland Fee	Proposed Year 2 (2012-14)	Lower Mainland Fee	Proposed Year 3 (2012-15)	Lower Mainland Fee
Licence Category	Fee		New Fee		New Fee		New Fee	
<b>Outside-Lower Mainland:</b>								
Used:								
1 or less	\$483		\$520		\$557		\$588	
2 to 5	\$656		\$706		\$756		\$799	
6 or more	\$788		\$848		\$908		\$960	
Motorcycles:								
Mopeds only	\$79		\$85		\$91		\$96	
Used	\$263		\$283		\$303		\$320	
Small new	\$263		\$283		\$303		\$320	
Large new	\$1,000		\$1,076		\$1,152		\$1,218	
New Vehicles:								
Small new	\$656		\$706		\$756		\$799	
Large new	\$2,500		\$2,691		\$2,881		\$3,044	
<b>Lower Mainland:</b>								

Used:								
1 or less	\$483	+ \$500	\$520	+ \$325	\$557	+ \$150	\$588	+ \$0
2 to 5	\$656	+ \$500	\$706	+ \$325	\$756	+ \$150	\$799	+ \$0
6 or more	\$788	+ \$500	\$848	+ \$325	\$908	+ \$150	\$960	+ \$0
Motorcycles:								
Mopeds only	\$79	+ \$0	\$85	+ \$0	\$91	+ \$0	\$96	+ \$0
Used	\$263	+ \$500	\$283	+ \$325	\$303	+ \$150	\$320	+ \$0
Small new	\$263	+ \$500	\$283	+ \$325	\$303	+ \$150	\$320	+ \$0
Large new	\$1,000	+ \$500	\$1,076	+ \$325	\$1,152	+ \$150	\$1,218	+ \$0
New Vehicles:								
Small new	\$656	+ \$500	\$706	+ \$325	\$756	+ \$150	\$799	+ \$0
Large new	\$2,500	+ \$500	\$2,691	+ \$325	\$2,881	+ \$150	\$3,044	+ \$0

For more information, or to provide feedback on this matter to the VSA before the end of January, contact the VSA Licensing Department at [Licensing@mvsabc.com](mailto:Licensing@mvsabc.com).

### 2011 VSA Annual Report - Online!

The 2011 VSA Annual Report is now available to view online! Click [here](#) to view, and be sure to watch the embedded videos, which provide a rich and personal insight into the value and mandate of the Motor Vehicle Sales Authority of BC.



### Remembering a Friend

Our thoughts go out to the family and loved ones of Bob Clarke, who passed away on January the 6th, 2012. Bob Clarke was a supporter of the Motor Dealer Industry and generously contributed his wealth of knowledge and experience for the benefit of the Industry and the VSA.

Bob Clarke was universally respected for his diversity of expertise, vast experience and genuine kindness; he will be missed dearly.