

Issue #4 - 2010 8 February, 2010

Level II salesperson sessions:

Discount continues: \$375

Second notices are now going out to all salespeople around the province who must complete the Level II course during 2010. Sessions are currently being held in the Lower Mainland. Beginning in April, classes will once again be scheduled around the province.

More than 700 salespeople from all areas of B.C. have completed the advanced Level II course. Another 200 are registered for upcoming sessions. This advanced curriculum is now a professional development requirement for everyone who took the salesperson certification course before June 1, 2004.

In response to concerns from the industry, the discounted course fee of \$375 is still available.

What recent participants have said about Level II:

- "I groaned when I heard that I needed to attend this class, but I'm really glad that I attended."
- "Great investment of my time!"
- "Very informative and useful"

Register now

Class sessions have been posted on the VSA website for Kamloops, Nanaimo, Prince George and Surrey. Sessions in Courtenay, Fort St. John, Kelowna, Smithers and Cranbrook will be added soon.

NEW: Special Level II Course Session for Dealer Principals and General Managers

A session for Dealer Principals and General Managers is scheduled for June 2 and 3 at the Vancouver Airport Fairmont Hotel. The location was selected to allow easy access for participants from around the province. The fee for this session is \$575.

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